



Awards & Honor Clubs

The various club levels were formed to honor our residential associates who demonstrate exceptional production. The entry level is based upon criteria defined by Southeastern Residential Management.

An annual awards banquet will be held to honor those associates who have reached club levels. Our goal is for all our salespeople to become members of one of these prestigious clubs.

January 1 – December 31, 2019

Vice President Agent must be a licensed REALTOR for a minimum of 5 years and met the requirements of closing \$3,000,000 in real estate transactions.

Executive Level Agent must close more than \$1,500,000 in real estate transactions annually.

Director's Council Agent must close more than \$2,500,000 in real estate transactions annually.

Chairman's Circle Agent Must close more than \$3,500,000 in real estate transactions annually.

Leadership Council Agent must close more than \$5,000,000 in real estate transactions annually.

Monthly Awards

Southeastern Residential will be recognizing agents each month based on the agent's individual volume, and transactions for the previous month. Awards are as follows:

Monthly Top Producers: This award will be based on transaction total. Any combination of listing, contracts or closed totaling 3 transactions during the month.

Top Listing Agent: This award will be based on the agent who has listed the most property during the specific month. If a tie occurs, the agent with the highest volume will be awarded.

Top Selling Agent: This award will be based on the agent who closed the most property during the specific month. If a tie occurs, the agent with the highest volume will be awarded.